Regular meeting of the Board of Directors held Jan. 28, 2021

The meeting, was called to order by President Densil Allen Jr. Robert Simmons, Secretary of the Cooperative, caused the minutes of the meeting to be kept. The following directors were present: Densil Allen Jr., Max Swisegood, Clark Bredehoeft, Richard Strobel, Stan Rhodes, Sandra Streit, Dale Jarman, Robert Simmons and Jeremy Ahmann. Also present were General Manager Mike Gray, CFO Michael Newland and general counsel Sheri Smiley

#### **COOP CONNECTIONS CARD PRESENTATION**

Member Services Manager Brent Schlotzhauer and a representative of NRECA gave a presentation on the benefits of the Co-op Connections Card, including the marketing and discounts available, and the mobile app that is available. Co-op members would never be contacted and no information is shared regarding the member. The cost is \$237 for every 1,000 cards and a \$500 set up fee. The board consensus was for the co-op to offer this service to the membership.

#### APPROVAL OF AGENDA

After discussion, the agenda was approved.

#### APPROVAL OF CONSENT AGENDA

The board approved its consent agenda consisting of the minutes of the regular meeting of December 2020; expenditures for the month of December 2020; new membership applications and membership termina-

# APPROVAL OF REPORTS

The following December 2020 reports were approved:

Financing and Treasurer's Report: Newland presented the December 2020 Operating Report (RUS Form 7) and Comparative Operating Statement. He reviewed the Financial and Statistical Report and Treasurer's Report with monthly and annual budget comparisons. He also gave the investment report. He presented and reviewed statistical data pertaining to operating revenue, expenses, margins, assets, liabilities, cash flow management, and KWH sales and ratios. He reported on December 2020 financials from West Central Services.

Revenue Deferral: Gray and Newland discussed the recommended 2020 revenue deferral. They recommended deferring \$750,000.00 that will be brought back in during 2021. A motion was made and passed to accept the staff's recommendations for revenue deferral. Gray will also talk with Toth about the cost of doing an updated cost of service study.

2021 Budget: The 2021 budget had been presented to the board members prior to the meeting. Newland discussed assumptions, budgeted revenue and expenses, historical data for the past five years, budgeted margins and capital credits and taxes. The 2021 budget was approved as presented. Reaffirm RUS loan

Newland reported that RUS was requesting the board to reaffirm the loan as presented in November for \$12 million. Board approved.

Operations and Safety Report: Randy Burkeybile provided a written Operations and Safety Report. His report included the following: a crew update, outages for the month, a fleet report, and a work place accident that had occurred during the ice storm when a tree was cut. He also reported on the safety meetings that were held.

Engineering Report Dan Disberger provided a written Engineering



Report. He reported on the following: staking projects, pole inspections, new services and change services. He reported on three new subdivisions in Warrensburg. Disberger is retiring this month and the board thanked him for his many years of service to the co-op.

Member Services Report: Schlotzhauer presented a written Member Services Report. He reported on Operation Round Up. He reported on how CYCLE and Youth Tour opportunities to classrooms was being presented due to COVID. He reported on energy audits that were done and net metering applications were reported on. He discussed how the office handled calls from the ice storm in January and how they could do those from home during off working hours. He gave a cost comparison of electric cars versus gasoline powered cars.

#### **NW REPORT**

Swisegood and Gray reported on the January board meeting. They reported on outages, wind, gave a wrap up of outages for the year, gave a solar report, the policy changes were discussed, and reported on how the annual meeting will be held this year.
ROUND UP FOUNDATION REPORT

Streit presented the Round Up Foundation Report. She reported that the last meeting was held via Zoom and that they awarded two awards

# APPROVE 2021 BOARD MEETING DATÉS

The following 2021 board meeting dates were approved: 2/25/21 3/25/21 4/22/21 5/27/21 6/24/21 9/23/21 10/28/21 11/30/21 12/21/21

# APPOINT VOTING DELEGATE FOR NRECA ANNUAL MEETING

Gray was appointed as the voting delegate.

### LEGAL REPORT

Smiley presented a report on legal matters.

## MANAGER'S REPORT

Gray presented his monthly Manager's Report. He gave a COVID update for the office and discussed how the office is adjusting.

# **UNFINISHED BUSINESS**

None.

#### **NEW BUSINESS**

# **EXECUTIVE SESSION**

No executive session was called.

# **MEETING ADJOURNED**

With no further business, the meeting was adjourned.

# FINANCIAL REPORT • Statement of Operations • December 2020

	This month	YTD 2020	YTD 2021
Revenue	\$2,000,282	\$28,836,291	\$29,469,891
Power Bill Expense	1,612,949	16,959,826	17,303,873
Opertion & Maint. Expense	418,414	6,722,868	7,187,015
Depreciation Expense	198,116	2,332,035	2,222,386
Interest Expense	<u>126,579</u>	<u>1,432,212</u>	1,422,972
Total cost of Srvc. (Total Expense)	2,356,058	27,446,941	28,136,246
Operating Margins (Revenue less Expenses)	(355,776)	1,389,350	1,333,645
Other Margins	<u>992,267</u>	<u>1,164,330</u>	1,468,223
TOTAL MARGINS	\$636,491	\$2,553,680	\$2,801,868







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